

# RICHARD S. WELTON

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### Background

Born and raised in West Virginia  
University of Maryland

Food and Agriculture Service (FAS) assignments	1956
Livestock and Meat Division - Washington, DC	1956-1961
Buenos Aires, Argentina - assistant agriculture attaché	1961-1968
San Salvador, El Salvador - agriculture attaché	1966-1968
Washington, DC - compliance analyst - International Trade	1968-1973
Madrid, Spain - agriculture attaché	1973-1975
Mexico City, Mexico - agriculture attaché	1975-1978
Washington, DC - FAS - Attaché Service	1978
Washington, DC - FAS - Foreign Visitors Staff	
Washington, DC - FAS - area officer for Western Europe	
Washington, DC - deputy assistant administrator for attachés	
Washington, DC - acting assistant administrator	
Retired 1989	

### History of Foreign Agricultural Service (FAS)

Interest in foreign agriculture  
Introduction in foreign commodities  
History of Foreign Market Development Program  
Bureau of Agriculture Economics (BAE) - 1922  
FAS as division of BAE  
Bureau of Statistics (BAS) - prior to 1900  
Commission of Agriculture (Ed Foley to London) - 1919  
Early history of attaché offices  
Early "seed collections" (researchers)  
Collection of seeds and plants worldwide  
Jim Kempton  
Individual commodity imports origin (cotton, tobacco, etc.)  
U.S. Patent Office reporting  
Early trade negotiations

### Commodity export growth

Percent of total exports  
WWI to WWII growth  
Exports to Japan

### Developments

Current Economic Reporting Program (CERP)

- FAO
- Foreign Crops and Markets reports
- Reporting problems and techniques
- Use of foreign nationals
- Regional commodity specialists
- Regional Ag posts
- State Department and agriculture attachés
- Post WWII expansion

#### Personalities

- Fred Rossiter
- Bryant Wadsworth

#### Duties of agriculture attachés

- Reporting
- Information to ambassador on issues
- Servicing U.S. Trade
- Assisting AID
- Reciprocal Trade Agreements Act (RTA)
- American Republics Act - 1939

#### Personalities

- Quentin West
- Afif Tannous
- Other personalities

#### History of Foreign Agricultural Service

- Office of International Cooperation and Development - 1977
- CCC surpluses
- Trade policy of FAS
- Henry Wallace era
- Inter-department consultations on trade
- GATT origin
- Uruguay Round Agreement - 1995
- FAS growth
- State takeover of all foreign trade function issue
- FAS directors
- "German mafia"
- FAS administration
- FSOs and attachés
- Attaché assignment process
- Application of Foreign Service Act of 1980
- Agricultural Department heads
- Trade negotiation personnel
- Foreign travel with DA secretaries
- Dealing with Congress

PL480 operations

FAS after 1954

Attachés transferred to USDA

Personalities

Attaché service after 1956

Minorities in service

The "Cat lady"

Foreign Assignments

Argentina

El Salvador (and Nicaragua)

Spain

Mexico